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MARKET ANALYSIS - October 23, 2003

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Soybean futures continue to surge to new highs based mainly on strong export news and continued supply side concerns. By the end of the week beans had posted about a 20-cent gain. Traders are already speculating on another drop in production but perhaps more importantly, the higher prices have not beaten back demand. This suggests that the market prices have not moved high enough to beat back the demand. Hedgers should make absolutely sure that you have the best assessment of your crop size and get caught up with protection if you have not already. Even if you are unsure of bushels, buy puts. Harvest progress was listed at 74%, which is a tad further along than expected. Although some traders expect some profit taking in this market this week, it is hard to believe they will make a huge impact given the strength of the demand and the small crop. On Thursday, to further drive this point home, export sales of soybeans topped expectations at 1.024 million tons with China taking about 50% of that. Traders apparently are focusing a lot of attention in the options (call) market with an unusually high level of open interest in the \$7.60 strike. As one trader put it: "....if futures rise above that – we will see fireworks". Nearby futures currently sit at \$7.50. A completely different story is occurring in the neighboring corn pit. Those futures prices continued to grind lower last week simply due to harvest pressure and fund selling. However, lack of producer selling has kept basis levels fairly high. The sharp spike in beans and wheat did spillover into the corn pit by the end of the week but traders firmly believe that the ongoing harvest of what looks to be a record crop will limit any gains. Unfortunately Thursday's export sales numbers were at the low end of trade guesses with sales recorded at 754,000 metric tons – Mexico being the largest buyer. Export news appears to be the major fundamental in the wheat market, but fund activity has been driving the market as well. The sharply lower dollar has been extremely supportive. Wheat prices did jump on Thursday when export sales beat most trade guesses coming in at 592,100 tons. Mexico was also the largest buyer in this market. International wheat markets also posted gains, with brand new contract highs in wheat futures in both France and London.

BASIS TABLE

LOCATION	CASH(Dec03) NEW(Dec03)		SOYBEA	N BASIS	WHEAT BASIS			
			CASH(Nov03	NEW(Nov03)	CASH(Dec03)	NEW(Jul04)		
Western MD	+50	N/A	-91	N/A	-55	N/A		
Central MD	+22	+22	-55	-55	-55	-20		
Southern MD	-5	-5	-33	-33	-43	-30		
Upper E. S	+7	+8	-43	-38	-30	-30		
Lower E. S	+22	+22	-30	-30	-45	-28		

WEEKLY CROP WEATHER SUMMARY

MARYLAND AGRICULTURAL STATISTICS

Although rain fell on Tuesday last week, conditions dried enough to have an average of 5.7 days suitable for field work for the week ending October 20, 2003. Many Maryland farmers took advantage of the dry weather to harvest soybeans. Currently, soybeans are 14 percent harvested, 10 percent behind last year and 15 percent behind the five year average. Soybean condition is rated 16 percent excellent, 36 percent good, 23 percent fair, 18 percent poor, and 7 percent very poor. Corn harvested for grain progressed 18 percent from the previous week. Corn harvest continues to be behind schedule, running 13 percent behind last year and 5 percent behind the average. Despite suitable weather, small grain planting remains behind schedule. Farmers were able to complete planting half of the barley crop by last week, 34 percent behind last year and 24 percent behind the five-year average. Wheat is now 32 percent planted, 8 percent behind last year and 3 percent behind the average. Small grains are in mostly fair to good condition.

Grade and Commodity	#2 Y Shelled Corn		#2 Yellow Soybeans		#2 Red Winter Wheat		#3 Barley	
Date	10/15	10/22	10/15	10/22	10/15	10/22	10/15	10/22
Western Md	2.73	2.70	6.47	6.59	2.95	3.00	2.20	2.20
Central MD	2.36	2.42	6.76	6.95	3.02	3.00	2.10	2.10
Southern MD	2.07	2.15	6.93	7.17		3.08	1.50	1.45
Upper E. Shore	2.22	2.27	6.93	7.07		3.08	1.60	3.08
Lower E. Shore	2.32	2.42	6.96	7.20	2.85	3.10	1.93	1.51

 Soybean Meal
 Lower Eastern Shore
 Dealer's Average Cash Quotes (\$/ton)

 Date
 10/15
 10/22
 Date
 10/15
 10/22

 48% Soybean Meal
 250.00
 265.00
 44% Soybean Meal
 238.00
 253.00

FORWARD CONTRACT PRICE-REGIONAL (\$/bu) For Harvest delivery Dealer's Avg Quote

Grade and Commodity		#2 Y Shelled Corn		#2 Yellow Soybeans		#2 Red Winter Wheat		#3 Barley	
Date	10/15	10/22	10/15	10/22	10/15	10/22	10/15	10/22	
Western Md									
Central MD	2.26	2.42	6.82	6.95	3.06	3.18			
Southern MD		2.15		7.17		3.08	1.45	1.45	
Upper E Shore		2.28		7.12		3.08	1.55	1.60	
Lower F Shore	2.49	2.42		7.20		3 10	1.55	1.51	

GRAIN FUTURES - Chicago Board of Trade (cents/bu) -Oct 23, 2003

Corn			Soybeans		Wheat		Soybean Meal 1	
Dec	220.25	Nov	749.75	Dec	354.50	Dec	232.50	
Mr04	226.25	Ja04	752.00	Mr04	364.50	Ja04	228.70	
May	230.25	Mar	732.25	May	360.50	Mar	222.00	
Jul	233.25	May	682.50	Jul	337.50	May	206.50	
Sept	234.00	Jul	666.50	Sept	341.00	Jul	199.60	
Dec	237.75	Aug	644.50	Dec	349.00	Aug	191.50	

^{1 \$/}ton

HAY AND STRAW (\$/	/cwt)				
New Holland, PA - \$/to		- 90 Loads			
Alfalfa			Timothy	Orchardgrass	Straw
80.00-185.00		xed -280.00	Timothy 75.00-265.00	Orchardgrass 87.00-175.00	Straw 75.00-205.00
Westminster, MD - \$/					
Alfalfa 1.20-5.90	Alfalfa Mix 1.30-5.00	Timothy 2.00-4.60	Timoty M 1.20-2.5		Straw 1.90-2.25
POULTRY (Grade A)					1.90-2.23
FOULTKI (Grade A)	Current	`	/eek Ago	Month Ago	Year Ago
NY Wtd Avg. (Fryers)	<u>Current</u> 59.8		59.87	61.13	45.45
12-City Composite	63.8		63.07	64.27	52.70
LAMBS - Westminster			03.07	04.27	32.70
Ch 90-120 lbs	97.00-117.00		d- 95.00-108.00	Sheep	35.00-54.00
50- 90 lbs	110.00-125.00			r	
TERMINAL MARKET	S HOGS - Oct 23.	2003	DIRECT MARKET	Γ HOGS - Westminster, M	ID-Oct 23, 2003
Base Price Range (\$/cwt			#1 &		38.00-40.25
a.m.	Base 185 lb Ho		(2) Lo		32.00-33.00
Eastern Cornbelt	42.00-50.55	22.00-35.00			
Iowa, Minn	40.00-50.00	24.49-34.81	Millsboro, DE Mai	rket Hogs - (\$/cwt) -Oct 21	, 2003 \$34.00-\$35.00
FEEDER PIGS - (\$/cw	t) _				
			New Halland D	A.	
Gumboro, DE - Oct 21. Head: 186 Trend		os 60.00-75.00	New Holland, PA Head: 357		ve Immediately
	110.00 60-69 ll			andated to go to slaughte	
	97.00 70-79 11			d until furth	
40-49 lbs 50.00-	79.00 80-89 11	os 50.00-60.00)		
CATTLE-LIVE FUTU	RES-Chicago Mei	rcantile Exchange		UTURES-Chicago Mercai	ntile Exchange
(\$/cwt) - Oct 22, 2003			(\$/cwt) - Oct 23,	2003	
	6.15 Apr	78.85	Dec	53.67 May	60.40
	5.97 2.80		Fb04	56.40 Jun 58.00 Jul	63.65 60.00
			Apr	38.00 Jui	60.00
STOCKER-FEEDER (Winchester, VA - Oct 2		τ)	Westminster, MD	Oat 21, 2002	
′	′	100.00-113.00	Steers	200- 400 lbs	88.00-112.00
		101.00-113.00	Steers	400- 600 lbs	
	400- 500 lbs	92.00-105.00		600- 800 lbs	
	500- 600 lbs	93.00-100.00		800-1000 lbs	
	600- 700 lbs	86.00-100.00	Heifers	200- 500 lbs	
	700- 800 lbs	84.00- 96.75		500- 600 lbs	
	300- 900 lbs 900-1100 lbs	85.00- 94.00 84.00- 84.50		600- 800 lbs 800-1000 lbs	
	300- 400 lbs	89.00-102.50	Bulls returning to		70.00 70.00
	400- 500 lbs	80.00- 94.75	Hols Bulls #1	94- 120 lbs	145.00-172.00
	500- 600 lbs	79.00- 95.00		82- 92 lbs	
	600- 700 lbs	82.00- 91.00	#2	94- 120 lbs	
	700- 800 lbs 800- 900 lbs	81.00- 92.00 80.75- 84.00	Hols Heifers #1 #2	90- 115 lbs 70- 95 lbs	
Lancaster, New Hollan	d & Vintage - We	ek Ending - Oct 2:	5, 2003		
,		00.00-138.00	Plainer	90-120 lbs	87.00-125.00
, , , , , , , , , , , , , , , , , , ,		170.00-520.00	Plainer	90-120 lbs	400.00-470.00
SLAUGHTER CATTL					
Westminister, MD - C Fed Steers	oct 23, 2003		Fed Heifers		
H-Ch-Pr	1200-1450 lbs	103.00-106.5		1150-1400 lbs	97.00-106.00
H-Ch 2-3		88.00- 95.0			85.00- 95.00
H-Ch 2-3	1000-1175 lbs	84.00- 91.0		1000-1300 lbs	75.00- 87.00
H-Ch-Hols	1200-1500 lbs	80.00- 84.0			
Ch 2-3 Cows		75.00- 80.0	00 Calves Ch	200-300 lbs	85.00-100.00
Breakers		42.00- 47.7		80-110 lbs	65.00- 80.00
Boners		40.00- 45.0		60- 80 lbs	45.00- 70.00
Lean		35.00- 44.0			
Thin & Light	1037	35.00-DOW			
Lancaster, New Hollan	· ·	O	·	D 010 015	
Steers, Choice, 2-3			101.00-104.00	Down \$10-\$15	
Heifers, Choice)45-1225 lbs	95.50- 98.50 46.50- 53.00	Down \$10-\$15 Down \$5	
Cows, Breakers 75-80 p Bulls, YG 1		100-1895 lbs	46.50- 53.00 50.25- 58.00	Down \$5 Down \$1-\$2	
Vealers, Choice	11	60- 130 lbs	30.00- 80.00	Mostly Steady	
, carers, Choice		00 100 100	50.00- 00.00	14105try Dicady	

For more information about this report, call 410-841-5740 or write:

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